Cyber Security Services

Long 80 delivers holistic, intelligence-driven cyber security services that help enterprises prepare against, protect from, and proactively respond to threats. Leveraging extensive healthcare experience, our internal Security Center of Excellence (CoE), and AI & Automation-led services, Long 80 brings in the right set of business drivers that can ensure seamless security operations, and deliver over **40% in cost savings through remote SOC and cloud-based solutions.**

End-to-End Cyber Security Services

Assessment & Advisory

- Vulnerability Assessment & Penetration Testing
- Vulnerability Advisory
- Risk Assessment

Security Operations

- Managed Detection & Response
- Security Technology Management
- Medical Devices Security

DevSecOps & Cloud Security

- Static App Sec Test
- Dynamic App Sec Test
- Source Composition Analysis
- Cloud Security Assessment & Mgmt.

Security Project Implementation

- Infrastructure & Cloud Security
- Data Security
- Endpoint Security
- Identity Mgmt.
- Privileged Account Mgmt.

The Levers

AI-enabled security operations leveraging our alliances

Automation platform with response workflows for 350+ use cases

Follow-the-sun global delivery model; delivery locations across NAM, APAC, ME

SOC analysts with deep domain expertise, rich consulting experience

Both offensive & defensive (red & blue) security teams

Security CoE with standard templates, playbooks, latest defence techniques

The Differentiators

75% of security practice aligned to **Healthcare Clients**

8+ Years in frontline security operations

Strong references for **Consulting and Managed Services**

Security services powered by **AI & Automation**

Offensive & Defensive security capabilities

HIPAA, PCI-DSS, ISO industry certifications

'Aspirant' in **Everest PEAK Matrix®** for Healthcare IT Security

60K+
Endpoints
Managed

15+
OEM
Partnerships

10K+
Mobile Devices
Managed

50+
Certified
Professionals

8K+
Events
Monitored

CoE
Best Practices,
TTPs, Roadmaps

Client Success Stories

One of the busiest hospitals in NY servicing more than 1 million outpatients each year

- Expanded IOCs to proactively block nation/state sponsored & Healthcare/HDO specific attacks
- Saved ~$100k to $175k in annual costs through O365 secure texting platform
- Increased ability to predict threat landscape & scale security initiatives

Leading healthcare insurer serving more than 1.2M members in New York

- Experienced a 35% reduction in false positives from SIEM and FIM
- Enhanced business assurance through triaging of numerous incident trails
- Reduced incident response time significantly

One of the largest health & human services agencies in the U.S., with a 140+ year history

- Benefitted from ~1.6M annual savings in cost of safeguard
- Expanded IOCs to block healthcare & other adversaries
- Increased ability to predict threat landscape & scale security initiatives
- Handled emerging threats rapidly through unified view of entire digital estate

LONG 80™
A GAVS & PREMIER, INC. JV

Long 80, LLC. is a collaboration between GAVS Technologies and Premier, Inc. on a strategic joint venture.

Premier, Inc. is a leading healthcare improvement company headquartered in Charlotte, NC, and GAVS Technologies N.A. (GAVS) is focused on Artificial Intelligence for IT Operations (AIOps)-led managed services and digital transformation. Long 80 will bring innovative, AI-driven information technology (IT) operations and security operations to healthcare organizations in the US.